

# Design/Build

## For Control System Projects

## Single-Source Responsibility

Throughout the architect-engineer-contractor industry, design-build is becoming a highly valued form of project delivery as clients discover its many benefits. This same project delivery method is available to our clients for their system integration projects.

### End to End Control

As the engineer, we develop the scope and provide the associated estimate. Our intimate knowledge of the scope is reflected in a more exacting, and more accurate, estimate that takes full advantage of our extensive knowledge of and experience in the systems integration business.

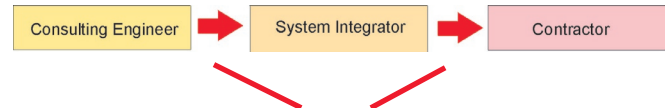
We are also in a position to propose meaningful scope alternatives for achieving greater performance, growth accommodation, or cost effectiveness.

Engineering design puts our full expertise to work for you and works hand-in-glove with the procurement and panel fabrication elements of our business to assure the best possible system emerges from our simulation testing procedure ready for installation.

Our execution of the build phase involves installation of the panels and all associated electrical elements, testing, punch list resolution, and commissioning, delivering a turn-key system to you.

### Benefits

Benefits include single-source responsibility, improved cost effectiveness, expedited project schedules, improved project agility, improved plant resource management, and shared project risks. Combined, these benefits produce a win-win result for both of us.



*Eliminate your gaps and shorten your schedule when you have single-source project responsibility.*

**Single-source responsibility** means we provide total accountability in a single project management team. This yields improved decision making and eliminates friction points that inhibit effectiveness.

**Improved cost effectiveness** derives from several factors. First, there is no duplication of project

management functions. Second is the increase in labor efficiencies as manpower headcount is reduced in an expanded construction phase schedule. Third is the improved material management, which yields schedule improvements and reduced freight costs.

The **expedited project schedule** is possible because the single source for engineering, procurement, fabrication, and construction allows for overlap of project phases. This also allows for more agility in the project implementation.

Most importantly is the shared risk aspect of the project. This gives you a guaranteed project cost, along with a team approach to project success.





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